

54, 565

UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF INDIANA
INDIANAPOLIS DIVISION

GORDON CAUDILL and DELENA)
TUSSINGER,)
Plaintiffs,)
vs.) IP00-1850-C-Y/F
EZPAWN INDIANA, INC. d/b/a EZPawn,)
Defendant.)

ENTRY ON DEFENDANT'S MOTION TO DISMISS COUNTS II AND III, PLAINTIFF'S MOTION FOR CLASS CERTIFICATION, AND PLAINTIFF'S MOTION FOR EVIDENTIARY HEARING ON PLAINTIFF'S MOTION FOR CLASS CERTIFICATION

Before the court is Defendant EZPawn Indiana, Inc. d/b/a EZPawn's ("EZPawn") Motion to Dismiss Counts II and III of Plaintiff Delena Tussinger's ("Tussinger") Class Action Complaint. Specifically, in Counts II and III, Tussinger seeks redress for EZPawn's violation of the Truth in Lending Act, 15 U.S.C. § 1601, et seq. ("TILA") and implementing Federal Reserve Board Regulation Z, 15 U.S.C. § 1601 et seq. ("Regulation Z"), and the Indiana Consumer Credit Code, Indiana Code 24-4.5-1-1, et seq. ("IUCCC") in connection with a pawn transaction between the parties. Also before the court is Plaintiff's Motion for Class Certification, and a Motion for Evidentiary

* Only Plaintiff Delena Tussinger moves for class certification and for an evidentiary hearing regarding the same.

Hearing on Plaintiff's Motion for Class Certification. For the reasons herein set forth, the court DENIES EZPawn's Motion to Dismiss Counts II and III of Plaintiffs' Complaint, GRANTS Plaintiff's Motion for Class Certification, and DENIES Plaintiff's Motion for Evidentiary Hearing on Plaintiff's Motion for Class Certification.

1. Standard of Review

A motion to dismiss tests the sufficiency of the claim, not the merits of the suit.

See *Gibson v. City of Chicago*, 910 F.2d 1510, 1520 (7th Cir. 1990). A court must accept as true all well-pleaded allegations in the complaint and draw all reasonable inferences in the light most favorable to the plaintiff. See *Porter v. DiBlasio*, 93 F.3d 301, 305 (7th Cir. 1996). However, a court is not required to accept "conclusory allegations of the legal effect of facts set out in the complaint." *Baxter by Baxter v. Vigo Co. School Corp.*, 26 F.3d 728, 730 (7th Cir. 1994). Nor is a court required to accept " bald assertions, unsupported conclusions, ... and the like." See *Aulson v. Blanchard*, 83 F.3d 1, 3 (1st Cir. 1996). A dismissal under Rule 12(b)(6) is proper only where the plaintiff can prove no set of facts that would entitle him to relief. *Conley v. Gibson*, 355 U.S. 41, 45-46 (1957). See also *Moriarty v. Larry G. Lewis Funeral Directors Ltd.*,

150 F.3d 773,777 (7th Cir. 1998) (quoting *Hishon v. King & Spalding*, 467 U.S. 69, 73(1984) (A claim "may not be dismissed unless it is impossible to prevail'under any set of facts that could be provided consistent with theallegations.'")).

II. Factual Allegations

On February 25, 2000, Tussinger pledged certain items of jewelry at anEZPawn

store located inIndianapolis, Indiana, in return for a short-term loan from EZPawn in theamount of \$170.00. (Complaint, '~ 6, 9). The pledged jewelry included a 14karat gold bracelet and a 14 karat gold and diamond necklace. (Complaint, ¶ 6).Both Tussinger and Gordon Caudill are owners of the subject jewelry, and allegethat the jewelry has great sentimental value. (Complaint, ~[¶ 6-8). In connection with this transaction, Tussinger executed a "Pawn Ticket." (Complaint, ~[¶ 11-12; Ex. A). The Pawn Ticket disclosed that\$170 was the amount being financed, that a finance charge of \$34.00 would becharged in connection with the transaction, and that the annual percentage rateon the loan was equal to 204%. (See Complaint, ¶¶ 11-12; Ex. A). Tussinger would not have received the loan from EZPawn without executing thePawn Ticket. (Complaint, ~[11; Ex. A). EZPawn did not disclose to Tussinger thefinance charge or the annual percentage rate which pertained to the transactionin writing and in a form she could keep prior to consummation of thetransaction. (Complaint, ~[13, Ex. A). EZPawn has since entered into a "lay-a-way" contract for thesale of the subject jewelry and intends to complete the sale of the same or has in fact already sold the subject jewelry to a third-party. (Complaint, ¶ 15).

III. Motion to Dismiss Counts II and III

TILA was enacted "to assure a meaningful disclosure of creditterms so that the

consumer will be ableto compare more readily the various credit terms available to him and avoid theuninformed use of credit, and to protect the consumer against inaccurate andunfair credit billing and credit card practices." 15 U.S.C. § 1601(a). TheTILA and Regulation Z promulgated to implement TILA require a creditor to makecertain written disclosures to the consumer. See 15 U.S.C. § 1638(a); 12C.F.R. § 226.18. Regulation Z provides:

(a) Form of disclosures.

(1) The creditor shall make the disclosures required by this subpartclearly and conspicuously in writing, in a form the consumer may keep.

(2) Time ofdisclosures. The creditor shall make disclosures before consummation ofthe transaction.

12 C.F.R. § 226.17. Because the TILA is a remedial statute, it should be construed liberally infavor of the consumer. See *Ellis v. Gen. Motors Accept. Corp.*, 160 F.3d703, 707 (1 lth Cir. 1998). Tussinger argues thatEZPawn violated the TILA, Regulation Z and the IUCCC2 (Ind. Code 24-4.5-3-301) when it failed to make the requireddisclosures to her in writing,

2Ind. Code 24-4.5-3-301(2) provides, "The lender shall disclose to thedebtor to whom

credit is extended withrespect to a consumer loan the information required by [the TILA, 15 U.S.C. §1601 *et seq.*]". Because a violation of the TILA constitutes a violation of the IUCCC, the court need only address the requirements of theTILA.

in a form she could keep, prior to consummation of the transaction. EZPawn contends that it complied with the TILA and Regulation Z because Tussinger was given a copy of the Pawn Ticket, she then executed the Pawn Ticket, and completed the transaction by the exchange of the subject jewelry for the loan. The court must first determine when the transaction was consummated. "Consummation" "means the time that a consumer becomes contractually obligated on a credit transaction." 12C.F.R. § 226(a)(13). This issue is determined by state law; in this case, Indiana law. See 12 C.F.R., Pt. 226, Supp. 1, subpt. A, § 226.2 ~2(a)(3) at 318 (2001). Under Indiana law, one may become contractually obligated upon signing a contract. See *Anderson v. Indianapolis Indiana AAMCO Dealers Adver. Pool*, 678 N.E.2d 832, 837 (Ind. Ct. App. 1997)("it should be assumed that all parties who sign the agreement are bound by it unless

it affirmatively appears that they did not intend to be bound unless others also signed. Based upon the allegations of Tussinger's Complaint, it appears that she executed the Pawn Ticket by signing it, exchanged the subject jewelry for the loan, and then received a copy of the required disclosures. Thus, Tussinger did not receive a copy of the required disclosures in a form she could keep prior to consummation of the transaction. Recan. qe Tnq. qinger did not receive a copy of the required disclosures prior to consummation of the transaction, EZPawn's Motion to Dismiss is DENIED.

IV. Motion for Class Certification and for Evidentiary Hearing

Tussinger also moves for class certification pursuant to Fed. R. Civ.P. 23 of a class consisting of all customers of EZPawn satisfying the following criteria:

All persons who: (i) signed a document in the form represented by Exhibit A with EZPawn; and (ii) were not furnished with a copy of the form represented by Exhibit A in writing in a form they could keep before the consummation of the transaction; (iii) on or after a date one year prior to the filing of suit.

Pl.'s Mo. for Class Cert., ~ 1.

A. Standard

The decision whether to grant or deny a motion for class certification lies within the broad discretion of the trial court. *Retired Chicago Police Ass'n v. City of Chicago*, 7 F.3d 584, 596 (7th Cir. 1993). The Supreme Court has held that "[c]lass relief is 'peculiarly appropriate' when the issues involved are common to the class as a whole and when they 'turn on questions of law applicable in a manner to each member of the class.'" *General Telephone Co. of the Southwest v. Falcon*, 457 U.S. 147, 155 (1982) (quoting *Califano v. Yamasaki*, 442 U.S. 682, 701 (1979)).

Class action suits are governed by Federal Rule of Civil Procedure 23. A party seeking class certification bears the burden of establishing that certification is appropriate. *Retired Chicago Police Ass'n*, 7 F.3d at 596. Rule 23 prescribes a two-step analysis to determine whether class certification is appropriate. First, a plaintiff must satisfy all four requirements of Rule 23(a): (1) numerosity; (2) commonality; (3) typicality; and (4)

6

adequacy of representation. *Harriston v. Chicago Tribune Co.*, 992 F.2d 697, 703 (7th Cir. 1993). Second, the action must also satisfy one of the conditions of Rule 23(b). *Alliance to End Repression v. Rochford*, 565 F.2d 975, 977 (7th Cir. 1977).

Tussinger moves for class certification under Rule 23(b)(3), which requires that questions of law or fact common to class members predominate over questions affecting only individual members, and that a class action is superior to other available methods of fair and efficient adjudication. EZPawn objects to class certification on the following grounds: (1) Tussinger's proposed class definition is not adequately defined or clearly ascertainable; (2) Tussinger has failed to satisfy the numerosity requirement; and (3) Tussinger has failed to satisfy Rule 23(b)(3)'s predominance requirement.

B. Discussion

1. Proposed Class Definition

EZPawn argues that the proposed class definition is not adequately defined or clearly ascertainable, as it is defined by using the language of Regulation Z. EZPawn argues that such a definition is inappropriate because "it requires a legal interpretation of the relevant regulations before a customer's prospective membership in the proposed class may be assessed." Def.'s Response Br. at 6.

Regulation Z states:

(a) Form of disclosures.

(1) The creditor shall make the disclosures required by this subpart clearly and conspicuously in writing, in a form the

7

consumer may keep.

(2) Time of disclosures. The creditor shall make disclosures before consummation of the transaction.

The proposed class definition states:

All persons who: (i) signed a document in the form represented by Exhibit A with EZPawn; and (ii) were not furnished with a copy of the form represented by Exhibit A in writing in a form they could keep before the consummation of the transaction; (iii) on or after a date one year prior to the filing of suit.

The court agrees that the words "before the consummation of the transaction" were lifted from Regulation Z. To the extent these words require legal interpretation, this court has determined that they mean prior to the time Tussinger became contractually obligated on the credit transaction with EZPawn. Under Indiana law, that occurred when she signed the Pawn Ticket. See Section III., *supra*. Accordingly, the class definition encompasses membership of those who entered into a contract with EZPawn and did not receive a copy of the Pawn Ticket or the TILA disclosure prior to consummation of the transaction - i.e., prior to signing the Pawn Ticket. The court finds the class definition adequately defined.

2. Numerosity

Tussinger must show that the putative class is so numerous that joinder of all members is impracticable. Joinder of more than twenty-five (25) persons is generally impracticable. *Swanson v. Am. Consumer Indus., Inc.*, 415 F.2d 1326, 1333 (7th Cir. 1969) (40 sufficient); *Riordan v. Smith Barney*, 113 F.R.D. 60 (N.D.Ill. 1986) (29 sufficient); *Minority Police Officers Ass'n v. City of South Bend*, 555 F.Supp. 921, 924

8

(N.D.Ind. 1983) (26 potential class members "clearly insufficient" to satisfy numerosity requirement).

Tussinger does not state with specificity the number of potential class members in her class claims. However, Tussinger does have evidence that EZPawn operates twenty-one (21) stores across the State of Indiana. See Appendix A attached to Pl.'s Reply Br. Taking into consideration Tussinger's assertion that every time EZPawn loans money to consumers they fail to provide a copy of the required disclosures, the court finds Tussinger has met the numerosity requirement. *Evans v. Evans*, 818 F.Supp. 1215, 1219 (N.D.Ind. 1993) ("The complaint need not allege exact number or identity of class members; the finding of numerosity may be supported by common sense assumptions."); *Evans v. United States Pipe & Foundry, Co.*, 696 F.2d 925, 930 (11th Cir. 1983) ("Although mere allegations of numerosity are insufficient to meet this prerequisite, a plaintiff need not show the precise number of members in the class."); EZPawn argues that Tussinger does not meet the numerosity requirement because EZPawn complied with the TILA and Regulation Z by supplying Tussinger with a copy of the requisite disclosures prior to consummation of the transaction. Given the court's ruling on Defendant's Motion to Dismiss, Section III, *supra*, this argument is without merit.

3. Predominance

Having satisfied the certification requirements of Rule 23(a), Tussinger must

9

demonstrate that this action meets the demands of Rule 23(b). "To qualify for certification under Rule 23 (b)(3), a class must meet two requirements beyond the Rule 23(a) prerequisites: Common questions must predominate over any questions affecting only individual class members"; and class resolution must be 'superior to other available methods for the fair and efficient adjudication of the controversy.'" *Amchem Products, Inc. v. Windsor*, 521 U.S. 591, 615 (1997). EZPawn argues that common issues do not predominate because, in determining whether a putative class member received the requisite disclosures prior to consummation of the transaction, the court will have to determine the procedures followed in each EZPawn store and the timing of the relevant disclosures in each transaction. The court does not agree. The theory of Tussinger's case arises from a common nucleus of operative fact - that it is the business practice of EZPawn to provide a copy of the relevant TILA disclosures after the customer had signed the Pawn Ticket. The fact that individual claims may ultimately be reviewed to apply the legal principles to individual class members does not change the court's decision, for all that Rule 23(b)(3) requires is "an essential common factual link between all class members and the defendant for which the law provides a remedy." *Johns v. DeLeonardis*, 145 F.R.D. 480, 484 (N.D.Ill. 1992). Further, the court finds that because the individual claims are such that it makes no economic sense to bring individual suits,

a class action is the most efficacious vehicle of adjudication. Thus, in light of the foregoing and in the interest of judicial economy, the

court finds that a class certification is appropriate.

IV. Motion for Evidentiary Hearing

Tussinger moves for an evidentiary hearing in this matter. The court has reviewed the pleadings in this case, and finds that an evidentiary hearing is not warranted. Accordingly, the court DENIES Tussinger's motion.

V. Conclusion

For the reasons set forth above, the court DENIES EZ Pawn's Motion to Dismiss Counts II and III of the Complaint, GRANTS Plaintiff's Motion for Class Certification, and DENIES Plaintiff's Motion for Evidentiary Hearing on Plaintiff's Motion for Class Certification.

--vO
SO ORDERED this J-O day of September 2001.

Southern District of Indiana

Distribution:

Clifford W. Shepard
Consumer Protection Law Office
2325 W. Washington Street
Indianapolis, IN 46222-4256
Indianapolis, IN 46204

Michael A. Dorelli
Leagre Chandler & Millard LLP
1400 First Indiana Plaza
135 North Pennsylvania Street

8/9/02